

Let's Make a List



Memory Joggers

FAMILY? ANYONE WITH ASTHMA, ALLERGIES, SLEEPING PROBLEMS OR SNORING? FRIENDS FROM WORK? ALWAYS CLEANING? SMALL CHILDREN OR NEW PARENTS? CONSTANTLY SICK KIDS? PETS? SMOKERS? COLLEGE FRIENDS? CHURCH FRIENDS? FACEBOOK FRIENDS

- | | |
|---------|----------|
| 1 _____ | 7 _____ |
| 2 _____ | 8 _____ |
| 3 _____ | 9 _____ |
| 4 _____ | 10 _____ |
| 5 _____ | 11 _____ |
| 6 _____ | 12 _____ |



The Script

Hey guys, I need a favor!

I just got a new home purifier, and I know you may not need one, but I do. If you let us show you the purifier, then I can get mine for free!

Seriously, you don't have to buy anything. I get credit if you just take a look. We saw the same thing you will, and it was really cool! The people are great too. I'll be there too, and we can catch up.

Just for helping me out, you'll get a nice gift.

It takes about an hour and a half, or a little longer if you have questions.

Great! So, what day in the next couple of weeks can we come by and show you? All I need is a date and time that both you and your husband/wife will be there. I have a deadline, so sometime within the next 30 days would be great.

Thanks so much for your help and we will see you then! I'm counting on you and will call the night before to make sure we are good to go. Don't forget to mention it to you your husband/wife and make sure s/he will be in for the night

The DO's

DO START WITH A LIST.

DO ASK THEM JUST TO LISTEN & LOOK.
WE'LL DO THE REST.

DO TELL THEM THAT THEY RECEIVE THE
FREE GIFT JUST FOR WATCHING.

DO EXPLAIN THAT THEY ARE REALLY
HELPING YOU & THAT YOU WILL BE THERE
TOO!

The DON'T

DON'T contact your friends via text, e-mail, or Facebook when scheduling. Call them!

DON'T try to sell your friends a Rainbow over the phone.

DON'T explain the program (in too much detail) or be a walking bulletin board for Rainbow! Do that when we get there!

DON'T call our system a vacuum or discuss prices or cost!

The Program

Earn

\$ 2999.00



Simply:

- Book and join us on 12 qualified* shows with your close friends and family within 180 days of your purchase.
- Complete first 6 shows within 45 days of your purchase
- Have 2 or more 1st line sales**

If all three criteria are met, you will receive a promotional check for your Ready Set2Go earnings in the amount above.

If you complete the 12 qualified shows and have at least two 1st line sales but your first 6 shows are not completed within 45 days of your purchase, your Ready Set2Go earnings will be reduced to \$1,499.00

Register online @ Readyset2go.com. Please use your name as your User ID during the registration process.

Customer Name: _____

Today's Date: ___/___/___ **45 Days:** ___/___/___

180 Days: ___/___/___

Please see Qualifications & Guidelines pages to get full details of what constitutes as a qualified* show & qualified sale**

Program Basics



I must do all 12 qualified shows with at least 2 sales (Cash, Check, Credit Card, 1st-Line Credit*) within 180 days to receive any monies on the Ready Set2Go Program.

The completion of 6 qualified shows (alone) does not entitle me to any monies of any kind. All monies are paid only after 12 qualified shows and 2 sales (CASH, CHECK, CREDIT CARD, 1ST LINE CREDIT*).

Upon the completion of my program, I will receive a check for \$2999 for completing the entire program (12 qualified showings, 2 sales, & first 6 shows being completed within the first 45 days). If you complete the 12 qualified shows and have at least two 1st line sales but your first 6 shows are not completed within 45 days of your purchase, your Ready Set2Go earnings will be reduced to \$1,499.00

By signing below, I am confirming that I fully understand how to earn \$2,999 and that if I fail to complete the program, I am still obligated to pay for my rainbow. Any questions I may have had have been thoroughly answered and I have been made fully aware of all requirements.

Sign Here:

Sign Here:

*1st line credit is approval rating A,B,C, D, or E from Preferred Finance Corporation Please
Note: Promotional checks earned on Rainbows that were financed will be remitted directly to the finance company to be applied directly to your account

Qualification & Guidelines



1. **Homeowners** only. Both People must be between the ages of **21-65**. Note- Mobile homes qualify only if located & affixed on their own property. (Don't cheat, we check public records!)

2. **Quality homes** that are **fully furnished**. No apartments, duplexes, or neglected homes. Homes must be in nice, liveable conditions (not under current reconstruction/remodel). Homes must have electric and running water. No hoarders, vans down by the river, RV's, empty houses or homes decorated with lawn furniture. No multi-family or "roommate" situations.

3. Marketing territory is within **75 miles** of Camden, Tennessee. Check for ineligible areas.

4. **Must be couples**. Married or living together and romantically involved. **Both must attend** and politely **participate** in show. **Rude or discourteous situations will not qualify as a showing**. Must be gainfully employed full-time or comfortably retired. Must not be under current layoff or unemployment within household. Must have verifiable legal income.

5. **No third party shows**. All referrals must be **family** or **personal** friends. They must not have seen a demo in the last 5 years or currently own a Rainbow that is less than 8 years old.

6. **No group shows**. Must be shown in the home they currently own and occupy. All demos must be full demos and all attachments must be shown.

7. Referrals must **speak**, fully **understand**, and **communicate in English**. Must be US citizens with Social Security numbers.

8. Rainbow reserves the right to **refuse** a show or **request a replacement** show if it **fails to meet any of the above qualifications**. Please make sure your shows are qualified before scheduling. **This is your responsibility**.

9. In the event rainbow reschedules, you will receive **automatic credit** for that show, provided- and only if the number of reschedules on your end does not equal or exceed the number on our end, **and** the considered showing met the "qualified showing" standard. Auto credit will **only** be calculated upon the completion of all remaining shows on your program. In the event your auto credit ends up being run a different day, it still only counts as one showing, not two. Wait list shows do not qualify for this rule.

10. All demonstrations must be booked through Readyset2go.com and not through the dealer. Any demonstration booked through the dealer will not count towards your program. Any questions or concerns with the program must be asked and answered through the office at Readyset2go.com.

11. Any shows that do not meet the above qualifications will **ONLY** count if they result in a **NET sale**.

By signing below, I am stating that I fully understand the qualifications and guidelines as they apply to a referral and that any demo that does not meet the criteria above will not count towards my Ready Set2Go Program.

Sign Here

Sign Here

Qualification & Guidelines



Customer must complete 12 qualified shows* within 180 days from the date of sale, with at least 2 of the shows resulting in a "1st line sale," and complete 6 of the 12 shows within 45 days from the date of sale to receive the bonus of \$2999 after the completion of the 12th qualified show. A 1st line sale is defined as a full-price Rainbow purchase (current model) that has been approved by the finance company with an A, B, C, D, or E approval rating or paid for by cash, check, or credit card. A sale must be considered "1st line" to qualify for promotions of any kind. If any sale is financed as a 2nd line approval, no promotions of any kind will be paid. A 2nd line sale is defined as a full-price Rainbow purchase (current model) that has been approved by the finance company with an approval rating of G through Z. Customers that do not complete the first 6 shows within 45 days will have their promotional earnings reduced to \$1494. Customers that have financed their Rainbow will have funds forwarded to the finance company on their behalf to be applied to their account balance. All cash, check or credit card customers will receive a check. All payouts will be considered Promotional Giveaways and treated as such. All promotions will be paid once Rainbow has been paid by the finance company and the finance company has received the first payment by the customer. Allow up to 8 weeks to process promotional checks. Promotion checks are only earned on 1st line sales and only when the date of the show and date of sale match. If a customer fails to follow the guidelines of the program or Rainbow determines that they are being uncooperative, that customer will be ineligible to continue and will forfeit any and all commissions earned. Governing law that as a material condition of this agreement, the parties agree that should any dispute arise between them from this agreement that they will not engage in litigation but will instead submit any such dispute to arbitration, taking place in Benton County, Tennessee, pursuant to the rules of the American Arbitration Association and Tennessee Arbitration Act.

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THE TERMS AND CONDITIONS OF THE PROMOTIONAL CHECKS AND COMPLETELY UNDERSTAND THE TERMS "1ST LINE SALE" AS DEFINED ABOVE.

I understand that the "Ready Set2Go" program and the gift program are transactions separate and apart from the purchase of my Rainbow cleaning system and have no bearing on the validity of any "retail installment agreement" or other contract signed in the connection therewith. I fully understand that I am obligated to pay my monthly payments whether or not I earn the separate items offered by the special. I must honor the terms of my "retail installment agreement," if I choose to do the Ready Set2Go Program, I understand the promotions earned will be forwarded to the finance company on my behalf. I am responsible for ALL sales taxes and interest (government taxes, sales tax, gift tax or any interest accrued.) If at any time this program is changed, I am not eligible to switch programs. If a gift offered is no longer available, it may be replaced with one of equal value. I understand that the "gift" program consists of extra accessories that may only be obtained through separate purchase or by completing the required shows. These attachments include but are not limited to Aquamate, Rainjet, Minijet, Rainbowmate, any fragrances/disinfectants, and/or supplies sold separately.

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THAT WHETHER OR NOT I DECIDE TO PARTICIPATE IN THE "READY SET2GO" PROGRAM, IT IS MY RESPONSIBILITY TO PAY FOR MY RAINBOW SYSTEM..

This agreement superseded any/all other agreements and constitutes the entire and only agreement between parties. Other than your original purchase of the Rainbow, which is your responsibility to pay. By signing below, I am stating that I have read and fully understand all the information contained in this agreement and I have waived any and all rights to claim otherwise... at any point and time... ever!

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THE TERMS AND CONDITIONS OF THE PROMOTIONAL CHECKS AND COMPLETELY UNDERSTAND THE TERMS "1ST LINE SALE" AS DEFINED ABOVE

Print Name: _____ Print Name: _____

Date of Sale: ___/___/___

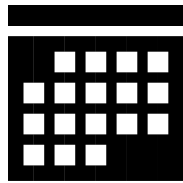
45 Day Incentive Exp: ___/___/___

180 Day Incentive: ___/___/___

How To Book A Show



Make sure to watch Book a Show Video on our website



The Calendar



Visit www.readyset2go.com to access our online calendar.

Select an available date/time that works for your friends/family, and input the information. If you do not see an available date/time that works, you may also send an e-mail requesting an alternate date/time, and we will do our best to find a representative to assist you on that demo. Once you have a date/time, send an e-mail to readyset2goappt@gmail.com with the information below. You will receive a confirmation e-mail within 24 hours.

Referral Names (Guy & Girl, First & Last)

Relationship (How do you know them? You must **PERSONALLY** know them!)

Date & Time of Demo

Referral Address & Phone Number

We will contact you the day of your demo to confirm your appointment. **WE WILL NOT SHOW UP AT YOUR DEMO IF WE HAVE NOT SPOKEN WITH YOU THE DAY OF THE DEMO!**

Note- Booking requests must be submitted 24 hours in advance or it will be considered standby.